



## Vacancies: Nigeria

**Location:** Nigeria

### Background

d.light is a global social enterprise aiming to improve the lives of the two billion people in the developing world that live without access to reliable energy. We provide distributed, affordable solar energy solutions for households and small businesses that are transforming the way people all over the world use and pay for energy.

d.light innovations have led and shaped the market since 2007 when it introduced what was then the world's most reliable, affordable solar light. Market development is akin to the early stages of the mobile phone industry – rapidly growing consumer-driven adoption of the latest global technology leapfrogging less functional and more costly utility-based alternatives.

With an expanding product range currently distributed in over 15,000 retail outlets in over 60 countries to over 85 million customers, the company is manifesting its vision for the future of energy in the developing world.

d.light believes the most successful energy supply solutions in the developing world will be distributed and renewable. Demand for reliable, affordable power is vast and growing exponentially with rising consumer incomes. Rapid technology improvement is enabling higher performance, lower cost solutions than ever before.

A key development in these emerging energy markets is the rise of the pay-as-you-go (PAYGO) business model. This suite of technology solutions enables remote control of products, allowing customers to pay for expensive assets over time while simultaneously protecting the investments of the companies and investors in the space. If given the opportunity, customers in these developing markets have proven willing and able to pay small amounts over time to purchase large energy assets well beyond prices previously considered feasible. d.light considers PAYGO technology an important enabler of energy access across the world and continues to invest in strengthening this business offering within d.light.



d.light continues to expand its product offering for PAYG (both software and hardware) while simultaneously expanding its footprint for PAYG operations in Nigeria. To support this growth, we have vacancies in various locations within Nigeria.

### Position Summary

Vacancies exist for the below listed roles at our Company D.light Solar, the world's leading manufacturer and Distributor of quality solar lanterns and small home systems.

Prospective candidate must have relevant experience for the role applied for. Interested candidates must have passed through the NYSC program, either discharged or exempted.

### Available Vacancies

- 1) Regional Business Manager, East Region
- 2) Area Sales Managers (4 vacancies)
  - Regions: South-West (2 positions)
  - North (1 position)
  - East (1 position)
- 3) Territory Sales Executive, PayGo: Multiple vacancies, South-West Nigeria.
- 4) After Sales Manager, Lagos
- 5) Field Training Manager, Lagos
- 6) Trade Marketing Executive, Lagos
- 7) Warehouse Assistant, Lagos
- 8) Stock Controllers (2 vacancies) - South-West Nigeria.
- 9) Call Centre Supervisor, South West
- 10) Key Account Manager-Partnerships and MFIs, Lagos

### How to Apply

\*Kindly indicate role applied for as the email subject\*\*. Applicants will not be reviewed if this instruction is not strictly followed.

Interested and Eligible candidates should send their up-to-date resume in pdf format only to [recruitment.nigeria@dlight.com](mailto:recruitment.nigeria@dlight.com)

Deadline for submission of interest is Tuesday 18th February 2019.